



Board of Aldermen Request for Action

MEETING DATE: 7/21/2026

DEPARTMENT: Public Works

AGENDA ITEM: Resolution 1601 – Authorization of Purchase of Winter Materials

REQUESTED BOARD ACTION

Motion to approve Resolution 1601, authorizing the purchase of winter materials from Hutchinson Salt for the 2026-2027 winter season in the amount of \$69.50 per ton.

SUMMARY

In an effort to prepare for the upcoming winter season, the streets division is seeking approval to purchase road salt for snow removal and authority from the Board of Aldermen to purchase winter materials as depleted.

Staff recommends continuing to use Hutchinson Salt as the road salt provider. Hutchinson Salt participates in the Mid-America Regional Council's (MARC) Cooperative Purchasing Agreement. The City's purchasing policy permits participation in cooperative purchasing agreements, and the City of Smithville is listed as a participating agency under this contract. The Board of Aldermen approved participation in the cooperative purchasing agreement on October 19, 2024.

The cost of road salt has increased from the original contract price of \$58.07 per ton to \$69.50 per ton under the new agreement.

The streets division anticipates ordering approximately 350 tons of salt for the season. This amount could vary based on the nature of the winter season.

PREVIOUS ACTION

Board approved Resolution 1099 on August 16, 2022 authorizing the purchase of winter materials from Central Salt LLC, a provider from MARC's Cooperative agreement. Board approved Resolution 1099 on August 28, 2023 authorizing the purchase of winter materials from Central Salt LLC, a provider from MARC's Cooperative agreement. Board approved Resolution 1376, on July 16, 2024, authorizing the purchase of winter materials from Hutchinson Salt.

POLICY OBJECTIVE

N/A

FINANCIAL CONSIDERATIONS

This expense is accounted for in the FY26 Budget funded by the Transportation Sales Tax at the amount of \$36,000.

ATTACHMENTS

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| ☐ Ordinance | ☒ Contract modification |
| ☒ Resolution | ☐ Plans |
| ☐ Staff Report | ☐ Minutes |
| ☐ Other: | |

RESOLUTION 1601

A RESOLUTION AUTHORIZING THE PURCHASE OF WINTER MATERIALS FROM HUTCHINSON SALT, LLC FOR THE 2026-2027 WINTER SEASON IN THE AMOUNT OF \$69.50 PER TON

WHEREAS, the City's Purchasing Policy allows the City to participate in Cooperative Purchasing agreements; and

WHEREAS, the City wishes to continue to participate in this contract.

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF ALDERMEN OF
THE CITY OF SMITHVILLE, MISSOURI:**

THAT the purchase of salt is hereby awarded to Hutchinson Salt, LLC in the amount of \$69.50 per ton.

FURTHER, THAT the City Administrator, Public Works Director, and other appropriate officials of the City are hereby authorized to take such further actions, including the execution of agreements, documents, or other instruments, necessary to carry out the intent of this resolution.

PASSED AND ADOPTED by the Board of Aldermen and **APPROVED** by the Mayor of the City of Smithville, Missouri, the 21st of July 2026.

Damien Boley, Mayor

ATTEST:

Linda Drummond, City Clerk